

# NEWS

## FOR IMMEDIATE RELEASE

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## **Agility and SecureAgent Software Partner to Offer Comprehensive Recovery Solution to Clients**

*Partnership signals effort to keep businesses running despite disaster or interruption*

**TULSA, OK – May 20, 2010** – SecureAgent Software, a leading developer of enterprise data security solutions, and Agility Recovery Solutions, North America's premier business continuity and disaster recovery company, have announced a partnership to deliver a turnkey, comprehensive business continuity solution to customers across North America.

The companies will jointly make available the Secure Data Solution® enhanced backup and recovery program. The Secure Data Solution eliminates physical tapes and drives (and their maintenance), tape-mounting times, and off-site tape transport and storage—all resulting in reduced costs. SecureAgent's patented disk-to-disk technology delivers increased service levels, reliability, and productivity. Proprietary software features ensure secure data compression and encryption at the highest legal levels throughout the process. The Secure Data Solution also decreases required floor space and significantly reduces power and cooling costs.

"This collaboration between SecureAgent and Agility will allow for Agility's customers to integrate the Secure Data Solution into their operations in a non-intrusive, seamless manner," said John Sawyer, Vice-President of Sales of SecureAgent Software. "The solution virtualizes, compresses, and encrypts data that is sent off-site for archival and disaster recovery purposes. It's a proven winner in enhancing efficiency and providing cost savings, both resulting in a very attractive ROI to a company's bottom line."

Agility Recovery Solutions, headquartered in Charlotte, NC, specializes in providing comprehensive, turnkey business continuity solutions to small and mid-sized businesses across North America. To handle the traditional disaster recovery industry roadblocks of scale, cost and complexity, Agility developed ReadySuite, a solution delivering the

critical assets necessary for businesses to remain operational during disasters or interruptions. In the past two years, Agility has responded to over 560 disaster events and performed over 700 test simulations.

“Small and mid-size businesses are the backbone of the country’s economy. Local communities rely upon these businesses to provide goods, services, and income to their residents,” said Bob Boyd, president and CEO of Agility Recovery Solutions. “However, without access to the proper planning tools, these businesses are helpless against unforeseen events and circumstances. Agility provides these business owners with the tools necessary to develop effective business continuity plans.”

According to a recent study commissioned by Agility Recovery Solutions, an overwhelming 90 percent of small to mid-size businesses are woefully unprepared for a business interruption or disaster. More often than not these ‘disasters’ are everyday events that can have crippling effects on a business: a broken water pipe, a building fire, a power surge, or power outage—not necessarily the natural disasters and regional events dominating the headlines.

#### **About SecureAgent Software**

SecureAgent Software has been helping customers manage sensitive data for more than 20 years. SecureAgent products play an integral role in secure remote console access, data backup and recovery, advanced automation, integrated tape management, and disaster recovery. SecureAgent Software is a pioneer in the implementation of role-based access controls, and both commercial customers and the governmental sector use its products extensively to comply with evolving regulatory guidance.

#### **About Agility Recovery Solutions**

Agility Recovery Solutions, a former division of GE, has over 20 years of disaster recovery and business continuity experience. Since 1989, Agility has provided comprehensive, packaged recovery solutions, consulting services and testing options to businesses across North America. Agility revolutionized the disaster recovery and business continuity industries by developing a simple, cost-effective and easy-to-use recovery solution called ReadySuite.